



Principal Bios

Stephen Jenks

Stephen Jenks is a management and organization consultant with a special interest in entrepreneurship and issues relating to growing organizations. He was a faculty member at the Whittemore School of Business and Economics at the University of New Hampshire where he taught a course in entrepreneurial management and new business development for 20 years. He also was the faculty director of the school's Executive Development Program from 1979-1981. He was a founder of the Portsmouth Consulting Group, an association of senior free-lance consultants that was formed in 1981.



Stephen has extensive experience working with presidents and boards of growing entrepreneurial companies. His primary focus is on general management issues:

- Organizational assessment
- Corporate strategy and structure
- Executive coaching to individual executives and executive teams
- Serving as an external sounding board for executives faced with complex and difficult situations
- Counselor to boards of directors

Stephen received his B.A. in Psychology from the College of Wooster, and his M.S. and Ph.D. in Organizational Behavior from Case Institute of Technology (now Case Western Reserve University). He is the coauthor of three books: "The Feel of the Work Place: Understanding and Improving Organization Climate" (Addison-Wesley, 1977), "Designing and Managing Organizations" (Irwin, 1983), and "The Arrogant Leader: Dealing with the Excesses of Power" (Smith/Kerr Associates LLC, 2012). He also co-authored a chapter in "Executive Coaching" (Davis-Black, 2002) entitled "Coaching Entrepreneurs."

He has served on a number of boards of directors from 1980 to the present, and is the past president of the Association for Consulting Expertise.

Falmouth, Maine USA
207-450-3821
stephen@greyledgeconsulting.com